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Established 1898.

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rEGISTERED "DREAR PHLADELPHI

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JUN 181923 x
J. g . Deperamart of Aghiculitura.

Dear Sir:~
We horewith bag to call your special attention to our largo imports of Azaleas, which have arrived in excellent condition. These are now being distributed and we have every reason to believe will bo difficult to equal in quality or pro ce.

We can still acceut orders at import prices; and, if you have not yet covered Jour requirements. you should do so at once, not only on account of the low price, but more especially on account of the saving in express dinges as the plants will still carry safely by freights

You will also bear in mind the fact that we send out 20 imported ease. lots of Azaleas as made un in Belgium, by which means you receive frem quentin varieties which are of no commercial value, besides plants which have been damaged is transit, but all of our stock as imported is unpacked and damaged and poorly budded plants are discarded and you receive only perfect stock which cannot help but give satisfactory returns.

We frequently hear growers say that the difference in price between Fall and Spring delivery is not sufficient to warrant them to carry the plants over Winter; and. While we must admit that the mere advance in prices between Fall and Spring is not great, the difference in the size and quality of the plants is very great, as we always select the cream
 be the gainer by at least $25 \%$ in the quality of the stock, besides your plants being in better selling condition than when disturbed at the root late in the season.

While Dad. Van der Gruyssen and Simon lardner Azaleas were very scarce this season, our growers were able to supply us with a fine lot of these tiv important varieties and we can still include $10 \%$ of each of these varieties in assorted lots.

Prices for immediate delivery, including packing and free delivery on board of cars or boat at Philadelphia, are

Der doz 。 Per 100


One of the good Easter selling plants; in fact a plant that sells on sight at any time during the Spring and which can be wintered and brought into flower at a trifling cost, is Primula Veris Superba. We have many thousands of this plant which will flower freely this season that we can supply at $75 \phi$ pour doz., or 6.00 per 100。

Yours very truly;

